

The benefits to a network operator or service provider are as follows:

- Aggregation of best-of-class products from multiple companies into working relationship reduces the challenges of final system integration in the field
- Focus on delivering applications that are deployable in today's access network significantly reduces the time-to-market for the introduction of new services and increases efficiency
- The demonstration test-bed located in Alcatel facilities can be a source of very valuable lessons before a new service is rolled-out to the subscriber over a live network in the field
- Voluntary interoperability efforts can be undertaken by AAPP members
- Access to well-proven technology environment and business network

Value for Members of the AAPP

When a company joins the AAPP, it will qualify for the following:

- Listing in the AAPP Applications Directory
- Alcatel website presence
- Joint or linked participation with the Alcatel booth in specific trade shows
- Product and name recognition in Alcatel press releases
- Co-marketing programs
- Access to Alcatel's Petaluma lab for integration and customer visibility
- Visibility at certain Alcatel private customer events

► News Room

- June 6, 2000 - [Alcatel Partners with iMagicTV, nCUBE, Oracle to Provide TV Solution](#)
- June 8, 1999 - [The Alcatel Access Partnering Program Demonstrates Services to the Home](#)
- May 6, 1999 - [Alcatel's Access Partnering Program Creates new Revenue Opportunities for Carriers](#)

► Solutions

- Broadband Television brochure
- Broadband Television white paper

(Requires [Acrobat Reader 4.0](#))

► Contacts

Should you need additional information or should you want to determine how partnership with Alcatel can benefit your business, contact litespan-bd@usa.alcatel.com

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Access Products
 Litespan
 Litespan and Starspan
 products...

DSL
 ~ 7300 ASAM
 ~ 7350 ASAM
 ~ Modems/Routers
 ~ Litespan Integrated
 ~ ADSL

Edge Access
 ~ 1603 SE
 ~ 1603 SM
 ~ 1603 SMX

Wireless Access
 ~ Digital Video Radio, High
 Capacity Radio, LMDS
 Solutions, and More...

AAPP
 ~ Alcatel Access
 Partnering Program
 ~ AAPP Framework
 ~ AAPP Benefits

Training Catalog
 ~ Access Product Courses

Alcatel Access Partnering Program Framework

Business Program | **Alliance Program** | **Licensing Program** | **Service Program**

► Alcatel Access Business Program

This program involves the integration of a company's products or technology into Alcatel access products and will be offered for sale (i.e., by Alcatel).

Current companies in the Business Program:

 **COPPERCOM™** [CopperCom](#)

 **Harmonic** [Harmonic Inc.](#)
 MAXLink, EDFA

 **JETSTREAM** [Jetstream Communications, Inc.](#)

Unity CPX 1000 Gateway

[Request add](#)

► Alcatel Access Alliance Program

This program involves Alcatel access products interoperating with a company's products to demonstrate and deploy new and emerging technologies for service providers. Alcatel does not offer these products for sale.

Current companies in the Alliance program:

 **CoolCast**

 **Harmonic** [Harmonic Inc.](#)
 TRANsend MPEG-2 Program Encoder

IMAKE
 e.merge, Video Billing and Management Software

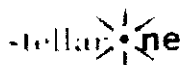


MOTOROLA

Motorola
Streamaster



nCUBE
MediaCUBE Video Server



Stellar One
Netris 3000

Request add

► Alcatel Access Licensing Program

This program involves licensing selected third parties to provide enal technologies for new features on Litespan. Alcatel is not responsible or service of such products.

Current companies in the Licensing program:



ADC



Adtran



Tollgrade Communications



Westwave Communications
V-Switch

Request add

► Alcatel Access Service Program

This program complements Alcatel's product offerings by providing a additional key resources for service providers deploying access soluti may include sources for consulting, applications development, syster integration, customer research, and other services.

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IMAKE - Software Development and Systems Inte
Digital Entertainment Applications

Request add

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